Scandinavian Airlines
195 87 Stockholm
Telephone: +46 8-797 0000
Fax: +46 8-797 1515

A STAR ALLIANCE MEMBER

SAS traffic figures March 2017

- Scheduled traffic (RPK) increased 9.7% and the capacity (ASK) was up 12.2%.
- The load factor was affected by the timing of the Easter holiday and decreased by 1.6 p.u. versus last year to 69.8%.
- SAS carried 2.5 million scheduled passengers in March, up 8.9% vs. last year.
- The preliminary currency adjusted yield and PASK were down 3% and 5% in March 2017. The nominal yield was unchanged and the nominal PASK was down 2%.

Market development

Although the demand is growing, the operating environment is more challenging, with the yield at historically low levels. In addition, jet fuel prices have increased versus last year combined with an unfavorable USD development versus the SEK. In March the traffic development is affected by the different timing of Easter, resulting in higher capacity and passenger volumes, particularly within Scandinavia.

In fiscal year 2016/2017, SAS's total capacity growth (ASK) will amount to 6-8%. The growth will primarily be driven by a full-year effect from the new intercontinental routes that commenced during 2015/2016, increased production on European leisure routes and the fact that the Airbus A320neo is larger than the aircraft it will replace. The number of flights is expected to increase by about 2%.

SAS scheduled traffic development in March

SAS increased its scheduled capacity in March by 12.2% and the traffic grew by 9.7%. The overall load factor was down 1.6 p.u. versus last year to 69.8%. This was mainly due to the different timing of the Easter versus last year, which affected the load factor negatively on domestic and intercontinental routes.

SAS intercontinental traffic increased 12.8% and the capacity was up 17.2%. The growth was driven by the new routes to/from Los Angeles and Miami as well as larger traffic volumes on existing Asian routes.

The traffic on the European/Intrascandinavian routes increased by 6.4%. Compared to last year, the growth in March was stronger on business oriented routes.

On domestic routes, the capacity was increased by 17.1% and the traffic was up by 11.7%.

Product and news update

- As part of the summer program that commenced at the end of March, SAS will open 19 new routes.
- As a replacement for Jet Time, SAS has concluded an agreement with Regional Jet OÜ, which will be flying four ATR72-600 aircraft for SAS from August 2017.
- SAS new website was launched in Norway.

SAS scheduled traffic	Mar 17	Change	Nov-Mar 17	Change
ASK (Mill.)	4 124	12.2%	18 182	10.3%
RPK (Mill.)	2 877	9.7%	12 828	15.6%
Passenger load factor	69.8%	*-1.6 p u*	70.6%	*+3.3 p u*
No. of passengers (Mill.)	2.451	8.9%	10.843	7.7%

Geographical Development, schedule	Mar 17 vs. Mar 16 RPK	Mar 17 vs. Mar 16 ASK	Nov 16-Mar 17 vs. Nov 15-Mar 16 RPK	Nov 16-Mar 17 vs. Nov 15-Mar 16 ASK
Intercontinental	12.8%	17.2%	27.0%	20.8%
Europe/Intrascandinavia	6.4%	6.8%	10.4%	4.1%
Domestic	11.7%	17.1%	6.5%	6.1%

SAS charter traffic	Mar 17	Change	Nov-Mar 17	Change
ASK (Mill.)	176	2.7%	850	7.0%
RPK (Mill.)	165	4.2%	793	7.6%
Passenger load factor	93.3%	*+1.4 p u*	93.3%	*+0.6 p u*
No. of passengers (Mill.)	0.056	0.2%	0.251	5.4%

SAS total traffic	Mar 17	Change	Nov-Mar 17	Change
ASK (Mill.)	4 301	11.8%	19 032	10.1%
RPK (Mill.)	3 042	9.4%	13 621	15.1%
Passenger load factor	70.7%	*-1.6 p u*	71.6%	*+3.1 p u*
No. of passengers (Mill.)	2.507	8.7%	11.094	7.7%

Preliminary yield and PASK	March 2017	Nominal change	FX adjusted change
Yield, SEK	0.93	+0%	-3%
PASK, SEK	0.65	-2%	-5%

	March 2017
Punctuality (arrival 15 min)	87.0%
Regularity	98.7%

SAS's definitions:
RPK – Revenue passenger kilometers
ASK – Available passenger kilometers
Load factor – RPK/ASK
Yield – Passenger revenues/RPK (scheduled)
PASK – Passenger revenues/ASK (scheduled)

Björn Tibell, Head of Investor Relations +46 70 997 1437 or bjorn.tibell@sas.se

SAS AB discloses this information pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 08:00 CET on 7 April 2017.